GUNSTOCK AREA COMMISSION MEETING June 27, 2018 AT 6:00 PM Lakes Region Adaptive Sports Center, Gunstock Mountain Resort

APPROVED MINUTES

Notice of the meeting was posted at the Belknap County Courthouse, Gilford Town Hall, County Commissioners Office, Gunstock Area, and at GUNSTOCK.COM.

GAC: Russ Dumais, Steve Nix, Ruth Larson, Brian Gallagher, Robert Durfee

Gunstock Personnel: Greg Goddard, Stephen Blakney, Mike Roth, Robin Rowe, Doug Irving

BDC: Rep. Howard, Rep. Plumer, Rep. Fraser

Public: Roger Amsden

Chairman Nix opened the public meeting at 6:00PM.

Minutes

The minutes of the May 23, 2018 Gunstock Area Commission meeting were reviewed.

ACTION

Motion: Commissioner Dumais made a motion to approve the minutes as

presented.

Second: Commissioner Larson.

Vote: All in favor.

The minutes of the June 8, 2018 Gunstock Area Commission meeting were reviewed.

ACTION

Commissioner Durfee made a motion to approve the minutes as Motion:

presented.

Second: Commissioner Larson.

Vote: All in favor.

Correspondence

Escape Hour House Rack Cards - The Gunstock Area Commission received written request from Pete Andreasen, owner of Escape Hour House, to either distribute marketing materials on vehicles at Gunstock Mountain Resort or place rack cards on display at the resort. GM Greg Goddard reviewed the company policy in regards to marketing materials from other companies. A discussion ensued.

ACTION

Motion: Commissioner Larson made a motion to politely decline the

request to distribute marketing materials from Escape Hour House

at Gunstock.

Second: Commissioner Durfee.

Vote: All in favor. GUNSTOCK AREA COMMISSION MEETING
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Public Presentations

None

Action Items

a. BCCD Trails Grant Landowner Acceptance - GM Goddard distributed a Landowner Project Permission Form on behalf of the BCCD. They are asking that the Gunstock Area Commission provide written approval for the Wetlands Walk Restoration project to accept the grant that will allow for repairs to foundation piers/pillars on the Wetlands Boardwalk. Neither Gunstock nor the GAC would have any obligation to provide or match funding. The document is simply for permission to allow the BCCD to accept the grant.

<u>ACTION</u>

Motion: Commissioner Dumais made a motion to approve the permission

form.

Second: Commissioner Larson.

Vote: All in favor.

b. Snowmaking Capital/Cash Flow Proposal - GM Goddard presented a written proposal from Mountain Maintenance Manager, Dan Carbonneau, requesting funding for pump repairs and snowmaking equipment purchases.

The first proposal is to repair Pump 103 that, as of the end of last season, was running at 50% capacity. The current budget scheduled the repair during the spring but was temporarily deferred. After approaching the companies who would be doing the repairs, Gunstock received confirmation from both Trask Decrow and NH Electric Motors that payment for the repairs could be deferred until February 1, 2019. The costs for request are estimated to be \$13,000. Discussion ensued.

ACTION

Motion: Commissioner Durfee made a motion to proceed with the repairs to

Pump 103 as presented.

Second: Commissioner Gallagher.

Vote: All in favor.

Chairman Nix added that the vendors who agreed to perform the work with a delayed payment agreement are located in Belknap County and the GAC appreciates the support they are showing Gunstock.

The second proposal, as presented by GM Goddard, is for a capital item purchase of one Automatic Portable Super Polecat from SMI. The current Eversource snowmaking rebate program that Gunstock has been participating in will be dissolving at the end of 2018. Gunstock management would like to take advantage of these rebates for one final year. The The purchase price of the snowgun is \$29,000 (includes a \$4000 discount). With the Eversource rebate and trade-in, the expenses would total \$2,500, with a March 1, 2019 payment date. Discussion ensued.

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<u>ACTION</u>

Motion: Commissioner Dumais made a motion to approve the purchase of

the SMI Super Polecat as presented.

Second: Commissioner Larson.

Vote: All in favor.

The final request is for the purchase of 13 HKD Impulse R5 Guns and 3 HKD Phaser guns on sleds. GM Goddard explained these snow guns were on the FY 2019 snowmaking plan but would like the GAC to consider an early purchase so they can take full advantage of the Eversource rebates. GM Goddard noted that the rebate program has a \$100,000 cap and is on a first come, first served basis. Commissioner Larson asked if GM Goddard was confident in receiving the rebates as presented in the proposal. GM Goddard said he was confident that they would follow through as they have for prior years. Discussion ensued about the use and location of the guns.

ACTION

Motion: Commissioner Gallagher made a motion to approve the purchase of

the 13 HKD Impulse R5 Guns and 3 HKD Volt Guns as presented.

Second: Commissioner Dumais, with comment that the Commission revisits

the purchase of the additional 5 HKD Phaser sled guns later during

the summer after receiving current revenue information.

Vote: All in favor.

c. GAC By-Laws Revision - The GAC By-Laws, which were revised in April, were presented for a vote. Chairman Nix is satisfied with the By-Laws as revised. Discussion ensued regarding Article IV, 3A,11 and individual's rights to freedom of speech. Chairman Nix agreed that the Commission does not limit an individual's right to voice about their personal opinions but reminded them that the Chairman is the only GAC Commissioner with the authority to speak on behalf of the Commission in public. Commissioner Durfee proposed that a vote be taken in regards to Article II, 1e (Commissioner's Pass) and a separate vote for the remaining revisions as a whole.

ACTION

Motion: Commissioner Durfee made a motion to accept the revision of the

Gunstock Area Commission By-Laws by inserting Article II, 1e as it

reads.

Second: Commissioner Larson

Vote: Yes: Durfee, Nix, Larson, Dumais

No: Gallagher

Chairman Nix noted that Commissioners must be able to access the Gunstock facilities at any time. Commissioner Gallagher agreed but stated that he believes a Commissioner's Season Pass should be considered a form of compensation and was not the original intent of the 1959 enabling statute.

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ACTION

Motion: Commissioner Durfee made a motion to adopt the remaining

revisions of the By-Laws that were proposed and read on April 25,

2018, as long as they reflect a June 27, 2018 revision date.

Second: Commissioner Gallagher.

Vote: All in favor.

Written Reports

Financial Report - A written report was provided. GM Goddard provided a brief summary regarding current revenues for June. He also noted that on June 26, 2018 the transformer that powers the Stockade Lodge was damaged and will need to be replaced. He provide updates on the repair costs as soon as they become available.

Marketing Report - A written report was provided.

Resort Services Report - A written report was provided.

Human Resources Report - A written report was provided. GM Goddard added that the new Snowsports Director will be starting in the later part of July.

Operations Report - A written report was provided.

General Manager's Report - A written report was provided.

New Business

a. GAC Website Development Project - No further action.

Old Business

- a. Ethics Policy No further action. Commissioner Gallagher said he will bring a proposal to the July GAC meeting for discussion.
- b. Historic Single Chair Project GM Goddard told the Commission that the installation of Cobble Tow plaque will take place in the next few weeks. No further action was taken.

Other Business

BCD Gunstock Subcommittee - Rep. Howard asked if the Eversource rate hike will affect Gunstock. GM Goddard replied no, Gunstock is locked into a rate of 7.46KW per hour with a different company.

Affiliated Agency Reports - None.

Miscellaneous

Commissioner Gallagher commented on the small print on the Gunstock website where the commission meeting date is listed. GM Goddard replied he would have the print increased.

Public Comment

Rep. Fraser asked if there was any action regarding the GAC website development. Chairman Nix responded that there is nothing to report. Rep. Howard mentioned that a non-public session was not listed on the agenda and discussion ensued about whether the GAC could enter into non-public without having it posted on the agenda. Chairman Nix asked for a motion to move to non-public session to discuss a personnel issue per RSA 91-A:3,II(a) and (b).

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ACTION

Motion: Commissioner Durfee made a motion to enter non-public session

under RSA 91-A:3, II(a), (b).

Second: Commissioner Dumais.

Roll Call Vote: Nix - Yes

Larson - Yes Durfee - Yes Dumais - Yes Gallagher - Yes

The GAC entered non-public session at 7:48pm.

ACTION

Motion: Commissioner Larson made a motion to end the non-public session

at 8:35pm.

Second: Commissioner Dumais.

Roll Call Vote: Nix - Yes

Larson - Yes Durfee - Yes Dumais - Yes Gallagher - Yes

The GAC entered public session at 8:35pm.

<u>Adjourn</u>

ACTION

Motion: Commissioner Larson made a motion to adjourn the GAC

meeting at 8:35PM.

Second: Commissioner Durfee.

Vote: All in favor.

Respectfully Submitted,

Russ Dumais, Secretary Gunstock Area Commission